

# **India Partnerships Catalyst**

This is a home-based consultancy engagement based in India. Applicants must be Indian citizens or have authorization to work in India. GFC will not cover relocation costs or the cost of living in India.

#### Who we are:

In the fight for children's rights, Global Fund for Children champions bold ideas that would otherwise go unheard. We are the only global nonprofit dedicated to discovering, funding, and coaching truly community-based organizations that empower children and youth. More details about our programs and history can be found on our web site at <a href="https://www.globalfundforchildren.org">www.globalfundforchildren.org</a>.

GFC's presence in India through its global entity and with its India-based knowledge partner, Foundation for Rebuilding Childhood, and our commitment to ourselves and our partners to strengthen the capacity of grassroots organizations in programmatic outcomes and organizational development, has allowed us to create a unique position to strengthen grantee partner knowledge, networks and programmatic impact as it pertains to children and youth empowerment and wellbeing in India.

#### Who we need:

GFC seeks a solutions-oriented and partnerships-focused individual to join its globally-based Asia team and lead a dual consultancy role in India as India Partnerships Catalyst for GFC and the Foundation for Rebuilding Childhood. We are looking for a driven individual with a deep knowledge of grassroots organizations and with a trust-based relationships mindset to work with our current and alumni partners in India, to provide mentoring as their organizations evolve, strengthen their networks while also identifying areas of programmatic growth in their field. The India Partnerships Catalyst will strengthen the network of new and current partners in India, linking and leveraging this group with relevant technical resources to support needs and goals identified by partners.. During this consultancy, the India Partnerships Catalyst will work closely with the regional team, particularly the Child Protection and Anti-Trafficking Specialist in India, the MEL consultant in India, and report to the Senior Program Director for Asia in Washington, D.C.

The India Partnerships Catalyst will also have the exciting opportunity to build upon the work of the Foundation for Rebuilding Childhood (FRC), Global Fund for Children's knowledge partner and affiliate entity in India. FRC aims to invest in and support courageous, nascent organizations with bold ideas to meet children's needs and engage them as leaders of the future. With legal groundwork for FRC in place, the incoming India Partnerships Catalyst will maintain its legal and financial status, while exploring creative opportunities for partnerships and growth. The role will be split 80/20 between GFC and FRC, with the opportunity to grow the time and programming for FRC based on funding raised locally.

### What you'll do: Global Fund for Children

# Partnership Development and Management

- In collaboration with the regional team, identify Indian grassroots organizations that align with GFC's issue areas and priorities and that meet GFC's funding criteria
- Conduct and maintain due diligence in identifying and understanding potential grassroots partners in India
- Develop relationships with grantee partners through calls and visits to foster strong communication and identify mutually agreed upon engagement plans
- Facilitate organizational capacity self-assessments and capacity development planning to support grassroots partners' organizational development
- Handle the administrative process to disburse grant funds to partners
- Lead on the grants disbursement process in collaboration with the finance team
- Find opportunities for reflection and learning with partners to feed into GFCs learning and to share with funding partners
- Collaborate with program team and global team on articulation and implementation of overall programmatic strategies and practices

# **Knowledge and Learning**

- Contribute to the design and oversight of program learning and evaluation
- Work in collaboration with team and members of the staff to organize research, information, and results from proposals, reports, and surveys
- Explore and pursue avenues for knowledge gathering and sharing

#### Foundation for Rebuilding Childhood, India

- Find opportunities for partnerships in alignment with FRC's mission in India, including fundraising, peer-to-peer, and grassroots partnerships.
- Keep a finger on the pulse of the laws and regulations pertaining to civil society in India. Ensure legal compliance to maintain 80G status and build paperwork and programs towards an FCRA license. Audit support to board finance committee as needed.
- Track and co-manage FRC's bank account and financial transactions
- In partnership with regional team, and funding permitted, identify organizations that align with FRC's issue areas and priorities and that meet FRC's funding criteria.
- Identify, engage and support existing and new members of the board that are committed to FRC's mission and bring skills and expertise to strengthen its work

### Who we're looking for:

Candidates should demonstrate the following range of skills, experience, and qualities:

- Demonstrated professional experience in nonprofit management, social entrepreneurship, or capacity building in India with skills in helping organizations adapt, navigate change, and be accountable to those they serve through strong community relations, feedback processes, safeguarding practices and other organizational capacities.
- Demonstrated entrepreneurial or intrapreneurial experience
- High social-emotional intelligence and alignment with GFC's organizational values
- Experience working with community-based organizations in India that focus on children and youth
- Comfort working independently and collaborating virtually with colleagues in different time zones
- Excellent writing, communication, critical-thinking, interpersonal and relationship management skills

- Exceptional attention to detail, organization, and time management
- Self-motivated team player with balance and humor; ability to work in a changing citizen sector environment
- Ability to travel in India; occasional travel abroad for meetings or conferences
- Experience desirable with the grantmaking or grant-seeking process
- Familiarity with national civil society actors and issues in India and their connection to regional and global contexts

#### **Hours and Compensation:**

The compensation rate for this consultancy will be based on the candidate's qualifications, experience, and deliverables, but will not exceed a cap of \$2400.00 USD per month.

We are committed to protecting the health and wellbeing of our team members and our community during the global coronavirus pandemic. Our full team is currently working from home. We have cancelled or rescheduled most of our travel and moved our meetings and events online and will continue to monitor the situation and our team's feedback as we plan for the coming months.

## How to apply:

To apply, please send a cover letter inclusive of your daily rate requirements, and a resume or curriculum vitae in English to <a href="mailto:careers@globalfundforchildren.org">careers@globalfundforchildren.org</a> with "India Partnerships Catalyst" in the subject line.

Check us out at www.globalfundforchildren.org.

GFC is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.